



Point Washington
MEDICAL CLINIC

NAMING OPPORTUNITIES

BUILDING A HEALTHIER COMMUNITY



Our Mission

The mission of the Point Washington Medical Clinic [PWMC] is to build a stronger and healthier community by providing high quality primary healthcare regardless of the patient's means or access. By being volunteer driven, PWMC's own costs will be maintained at a substantially lower cost per patient than other providers.

Our Goals

It was a shared vision that by implementing the free clinic model of low-cost, volunteer-driven medical care, we could maintain healthier workers and families to create a stronger community. The goals of PWMC are **(1) to keep children in school, people at work, and ease the burden on local emergency rooms and (2) offer access to care for those vulnerable in our community.**



Our Story

Founded by Patsy Vargo, MD and Hillary Glenn, DNP in April 2017, the PWMC launched as a no fee for service, volunteer-driven, pop-up, primary care clinic operating in the Fellowship Hall of the Point Washington United Methodist Church. Our goals are to keep children in school, people at work, and ease the burden on local ERs.

Since 2017, we have conducted over 15,000 office visits and saved patients more than \$3.5MM in health care costs. The PWMC responded to Hurricane Michael by setting up a clinic for 4+ days a week in Bay County for five months, and during the COVID pandemic, we administered over 5,000 COVID tests - helping to keep kids in school and adults at work - proving that the PWMC is an integral part of our community's economy. We know that the need is there, and the PWMC is working hard to fill the void. Operating as a popup clinic two days each week with two exam rooms, our reach is limited. The new clinic building will allow us to greatly expand our capacity to provide healthcare to our patients and education to our community.



Point Washington
MEDICAL CLINIC

FOUNDED by
PATSY VARGO, MD
and
HILLARY GLENN, DNP
APRIL 2017

Originally clinic was open
1 DAY A WEEK
Currently clinic is open
2 DAYS
A WEEK

Operating in the fellowship hall of the
POINT WASHINGTON
UNITED METHODIST CHURCH



15,000+ office visits to date

TOTAL VISITS SINCE OPENING
APRIL 2017. WE EXPANDED DAYS
OF OPERATION FROM ONE TO TWO
DAYS IN 2019.

our goal **KEEP CHILDREN IN SCHOOL, PEOPLE AT WORK**
AND EASE THE BURDEN OF LOCAL ERs



PATIENT REPORTED
ANNUAL INCOME

< \$20,000 61%
< \$35,000 84%



PATIENT
GENDER
AND AGE

FEMALE 59.1%
MALE 40.9%

24% under the age of 18

PATIENT
MARITAL
STATUS



MARRIED 41%
SINGLE 51%

OUR MISSION is to build a stronger and healthier community by providing high quality primary health care regardless of the patient's means or access. By being volunteer driven, PWMC's own costs will be maintained at a substantially lower cost per patient than other providers.



2,100+
unduplicated
patients



\$5M+

saved

in averted Emergency
Room visits in
2022 alone.

31,500+ hours

SINCE 2017, OVER 31K
VOLUNTEER HOURS HAVE MADE
THE CONTINUED OPERATION AND
EXTENDED HOURS POSSIBLE.

NO FEE for
SERVICE



\$3.5M+ worth of care given

WE HAVE SERVED THE COMMUNITY WITH
THE EQUIVALENT OF OVER **3.5 MILLION**
DOLLARS IN FREE MEDICAL CARE.

*Based on \$125/office visit, medications given,
procedures done, and off-site procedures and
surgeries paid for through the clinic.*

The clinic currently offers a multitude of services for all ages, including immediate and primary care, the treatment of minor injuries, general illnesses and infections, wellness education, school and sports physicals, and the management of chronic conditions such as hypertension, diabetes and high cholesterol.

ANNUAL PROJECTIONS based on fully staffed and opened medical building – reflects full potential/capacity of the building

2 to 5 DAYS A WEEK OR

300% increase in availability of service hours

INCREASE IN SERVICES OFFERED to include but not limited to:



- DENTAL
- PEDIATRIC ROOMS
- SPECIALTIES
- DISEASE PREVENTION &
- HEALTH EDUCATION

9,000+ patients in practice



PROJECTED VALUE OF CARE

\$2.4M

Value of Care on Office Visits
(based on \$125 urgent care visit)

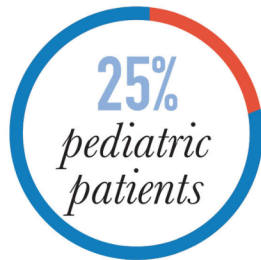
\$600K

Value of Care on Dental



TOTAL VALUE OF CARE ANNUALLY:

\$3,000,000+ in office visits alone



19,200 Medical Office
Visits Annually

3,000+ Dental Visits

Volunteer Hours Needed:

12,500+





Our Services

We strive to deliver quality medical care in a safe, non-traditional setting. We are a volunteer-driven primary care clinic and 100% donation based. All patients of all ages are accepted. No insurance is required and walk-ins are welcome.

PRIMARY CARE VISITS INCLUDE BUT NOT LIMITED TO:

- General Physical Exams
- School & Sports Physicals
- Women's Health
- Health Education & Disease Prevention
- Management of Chronic Conditions
- Bloodwork [Labs Drawn On-site]
- Sick Visits

Our Future

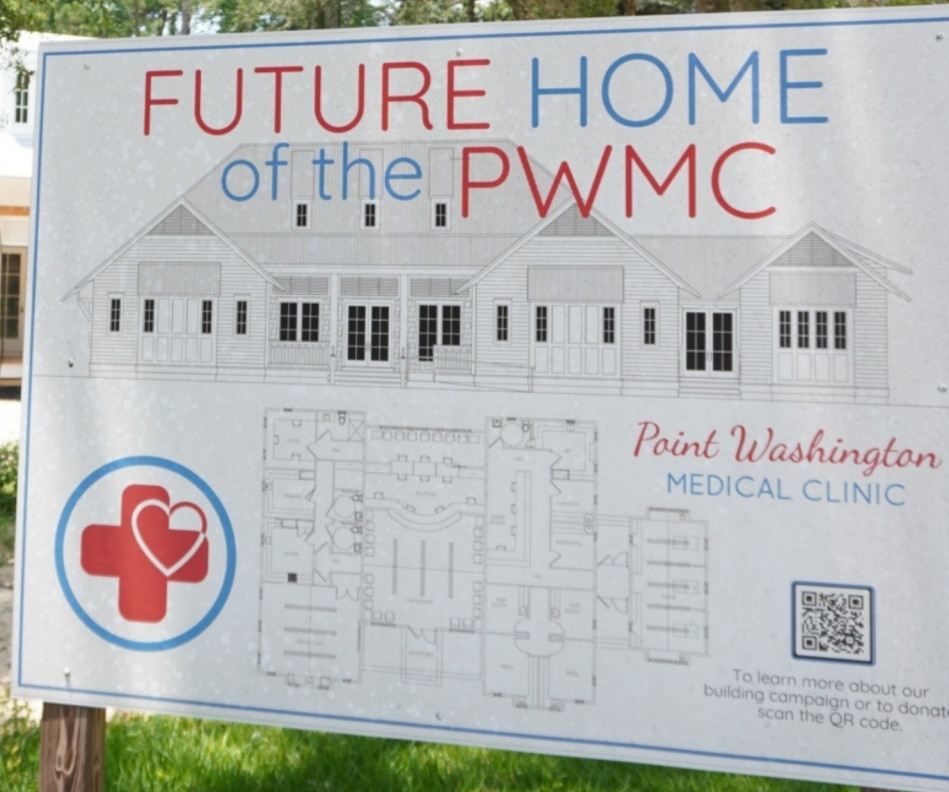
We are currently at capacity and outgrowing our space. We love our Point Washington location and have a long-term lease with the Point Washington United Methodist Church (PWUMC), allowing us to expand into our own facility. The new building of 4,750 square feet will allow us to continue serving the community with Radically Inclusive Healthcare.

Our plan includes 6 examination rooms, which we anticipate means we can serve 850+ patients a month in the future, an increase of 300%. New programming planned will include the full health spectrum: preventative, primary care, restorative, and more.

This will transform the clinic into a “one stop shop” for comprehensive care, continuing our omission of quality primary care while expanding to include specialist, dentistry, and wellness education.

Altogether we estimate this will provide the equivalent of \$10M over the next 5 years in healthcare services provided to those least able to afford it.

Our desire is to be a guiding light for our patients on their journey to optimal wellness. Your contribution to this campaign supports a strategic local resource working to ensure a healthier future for all in Walton County and beyond.



Name the Building · \$1,000,000



Outdoors



Porch • \$20,000



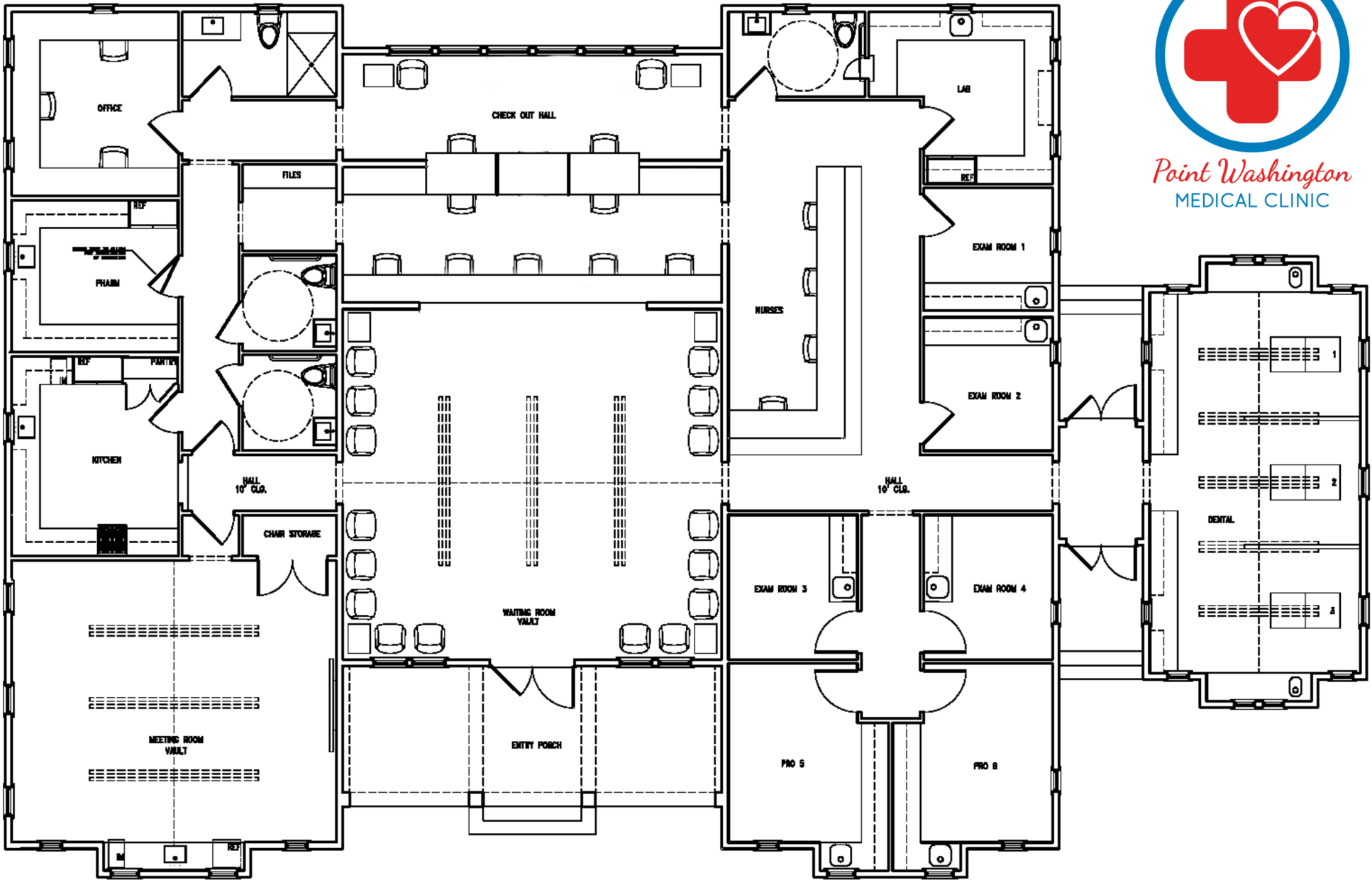
Sculpture Outback • \$10,000



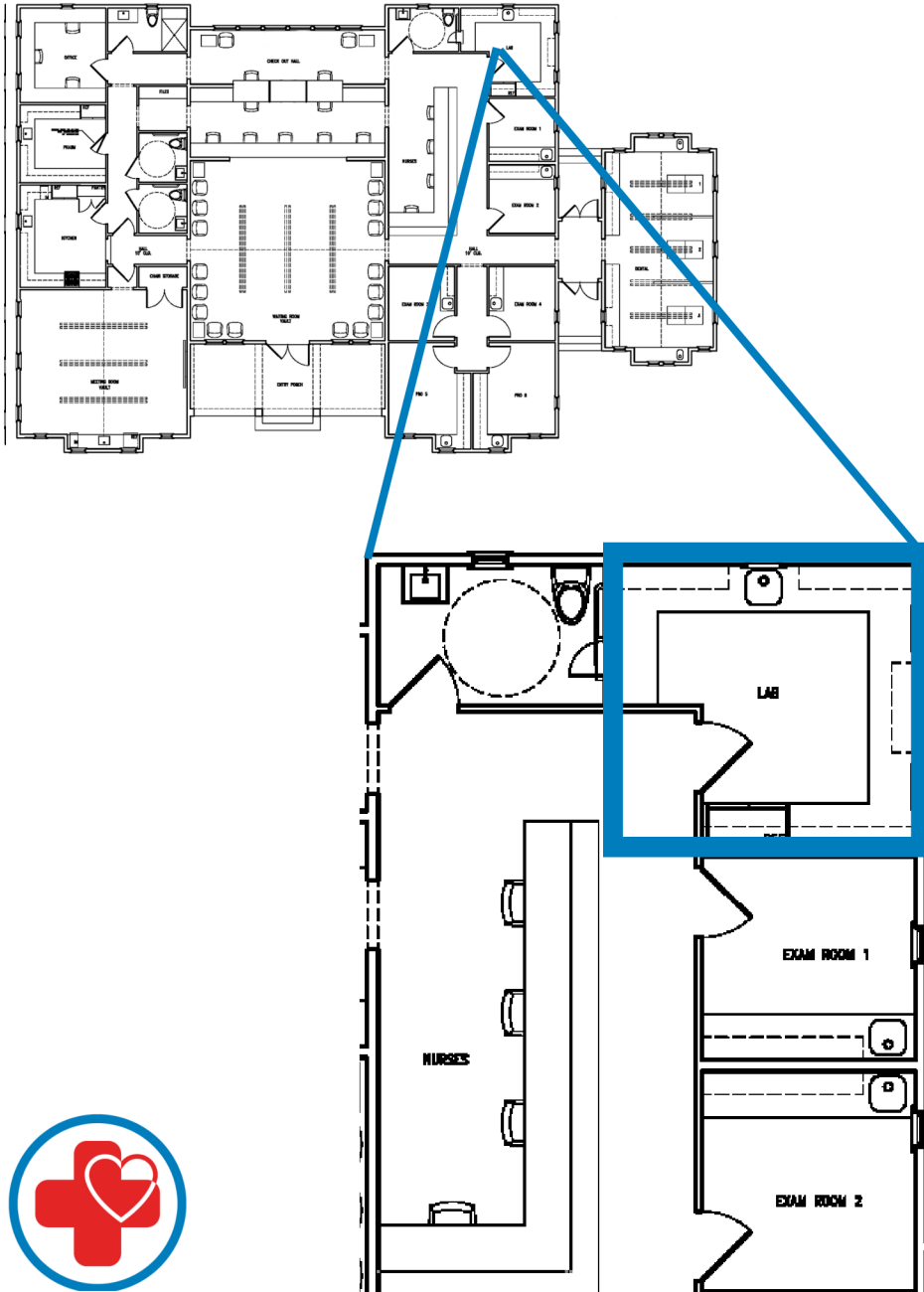
Meditation Prayer Garden • \$25,000



Point Washington
MEDICAL CLINIC



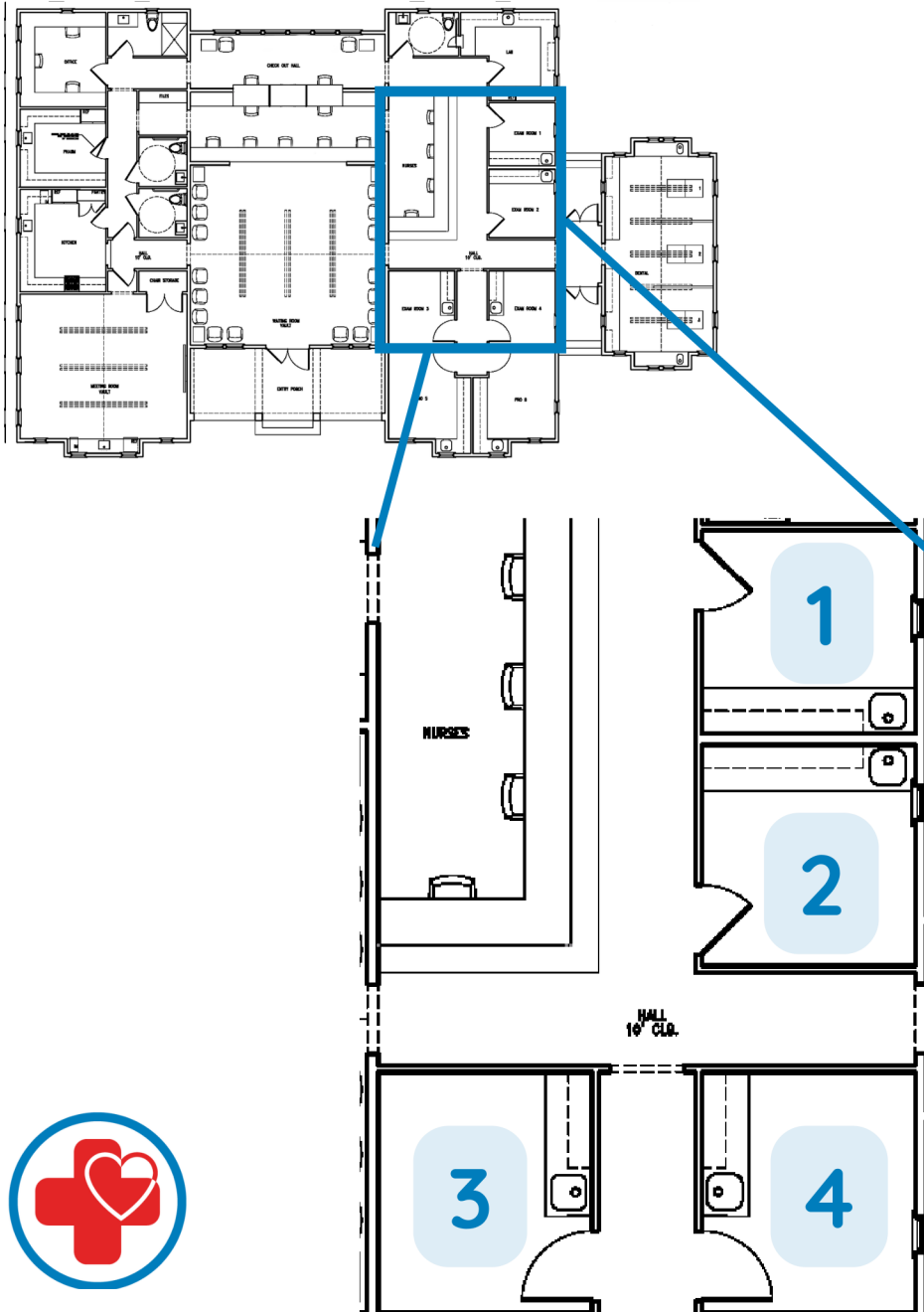
Laboratory



1. **SOLD** • Piccolo • \$17,000
2. CBC Machine • \$6,500
3. Diabetic Program • \$25,000/year [Includes HgA1c On-Site & At-Home Testing Kits]
4. Sofia® [Strep, Flu, Covid] • \$7,500/year
5. Reagents • \$25,000/year



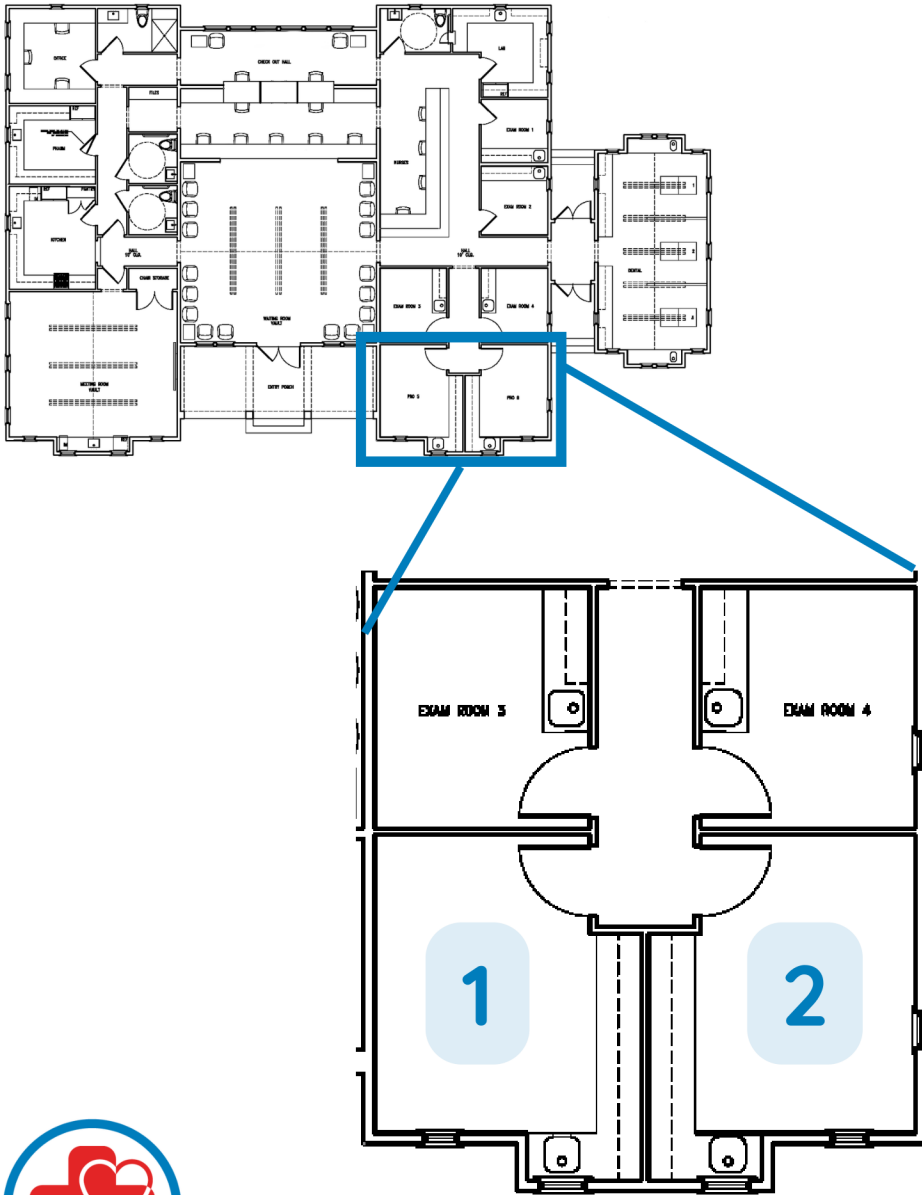
Exam Rooms



- 1. **SOLD** • Exam Room 1 [Consult Room] • \$50,000
- 2. Exam Room 2 • \$65,000
- 3. **SOLD** • Exam Room 3 [Pediatric Room] • \$75,000
- 4. Exam Room 4 [GYN] • \$75,000
- 5. Art Sponsor Room 1 • \$10,000
- 6. **SOLD** • Art Sponsor Room 2 • \$10,000
- 7. **SOLD** • Art Sponsor Room 3 • \$10,000
- 8. Art Sponsor Room 4 • \$10,000
- 9. Otoscope/Ophthalmoscope x6 • \$2,000 each
- 10. Exam Table x3 • \$500 each
- 11. Chairs x12 • \$250 each
- 12. AV x4 • \$750 each



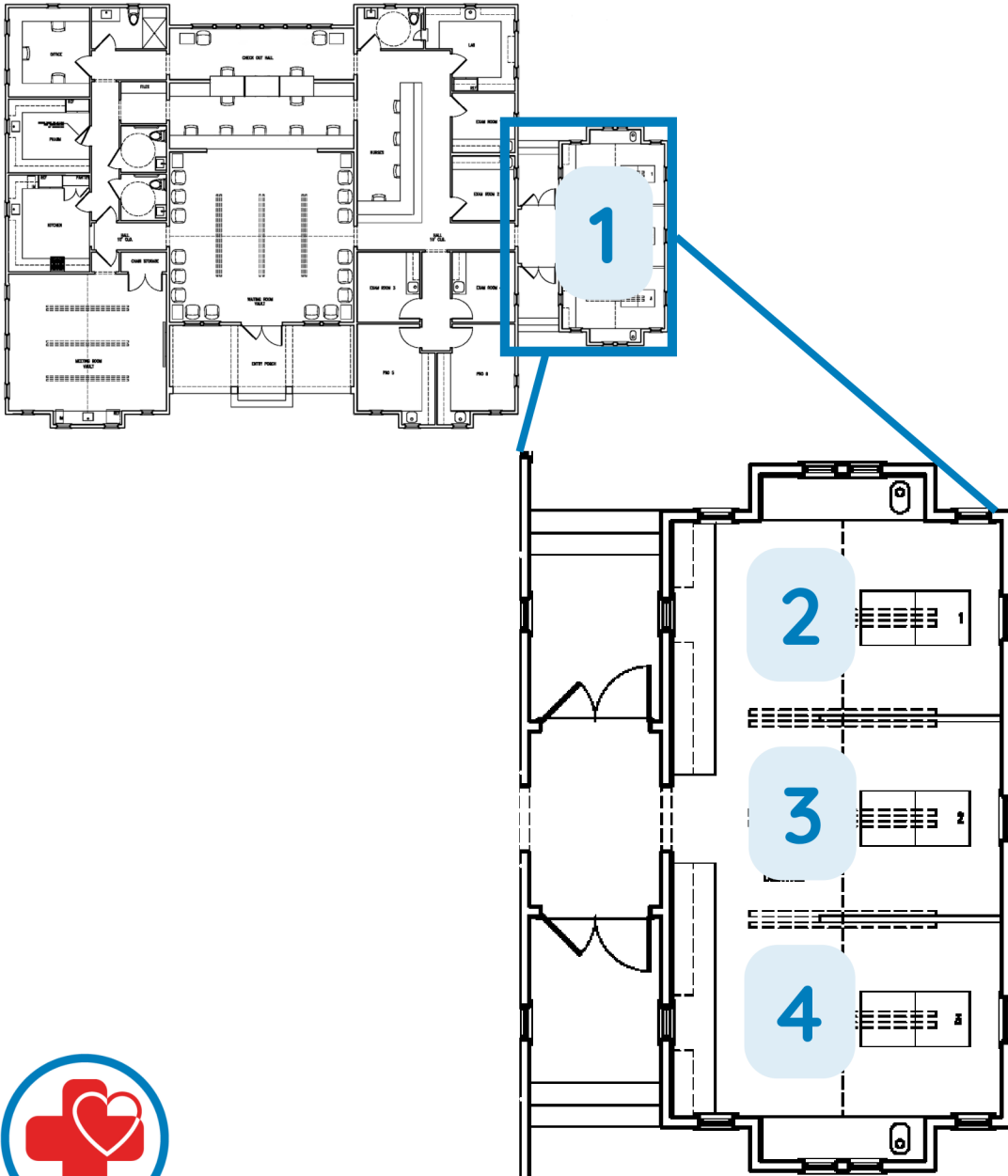
Procedure Rooms



- 1. Procedure Room 1 • \$90,000
- 2. Procedure Room 2 • \$90,000
- 3. Art Sponsor Room 1 • \$10,000
- 4. Art Sponsor Room 2 • \$10,000
- 5. Procedure Lights x2 • \$4,500 each
- 6. Stretchers x2 • \$4,000 each
- 7. AV x2 • \$750 each



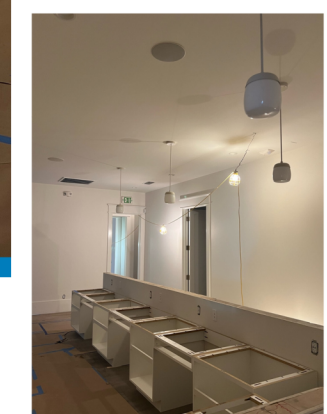
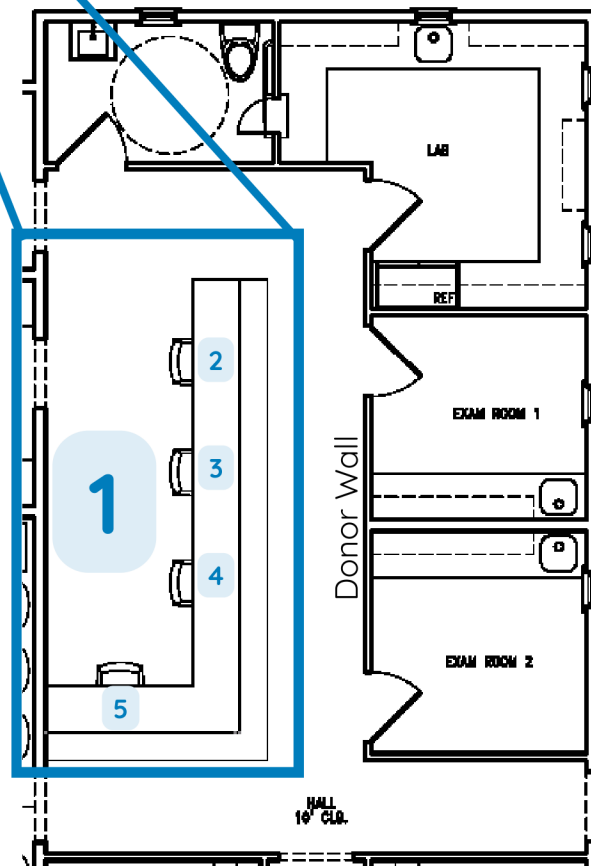
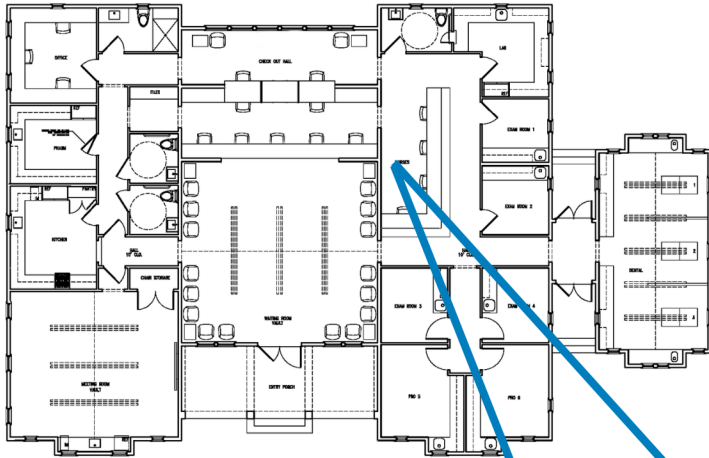
Dental Suite



- 1. **SOLD** • Dental Wing • \$250,000
- 2. Operator 1 • \$100,000
- 3. **SOLD** • Operator 2 • \$100,000
- 4. Operator 3 • \$100,000
- 5. Autoclave • \$15,500
- 6. Autoclave • \$15,500
- 7. Art Sponsor • \$10,000
- 8. AV x2 • \$750 each

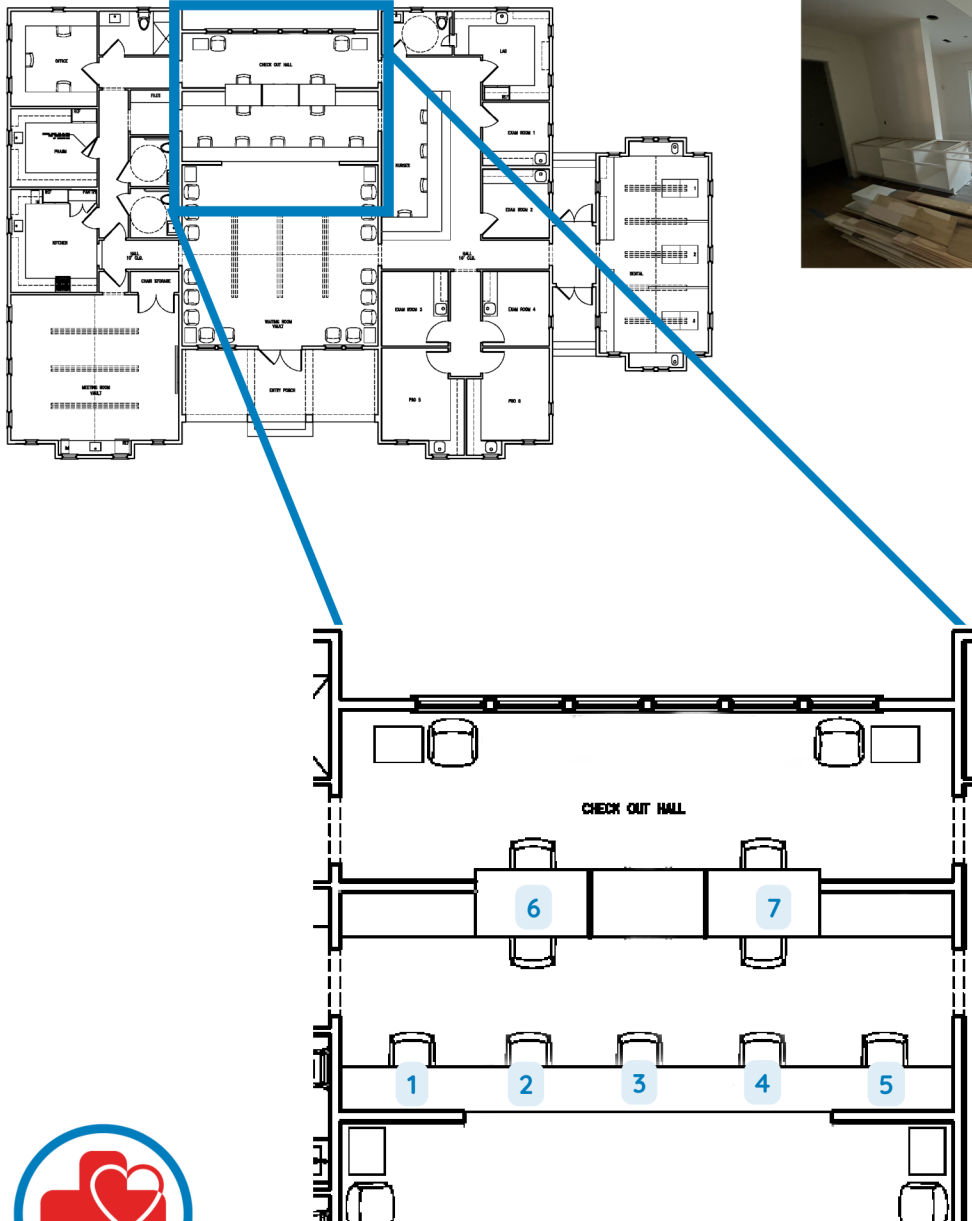


Nurses Hub



- 1. **SOLD** • Nurses Station • \$50,000
- 2. Charting Station 1 • \$5,000 each
- 3. Charting Station 2 • \$5,000 each
- 4. Charting Station 3 • \$5,000 each
- 5. Charting Station 4 • \$5,000 each
- 6. Vital Sign Machines & Stand x2 • \$3,500 each

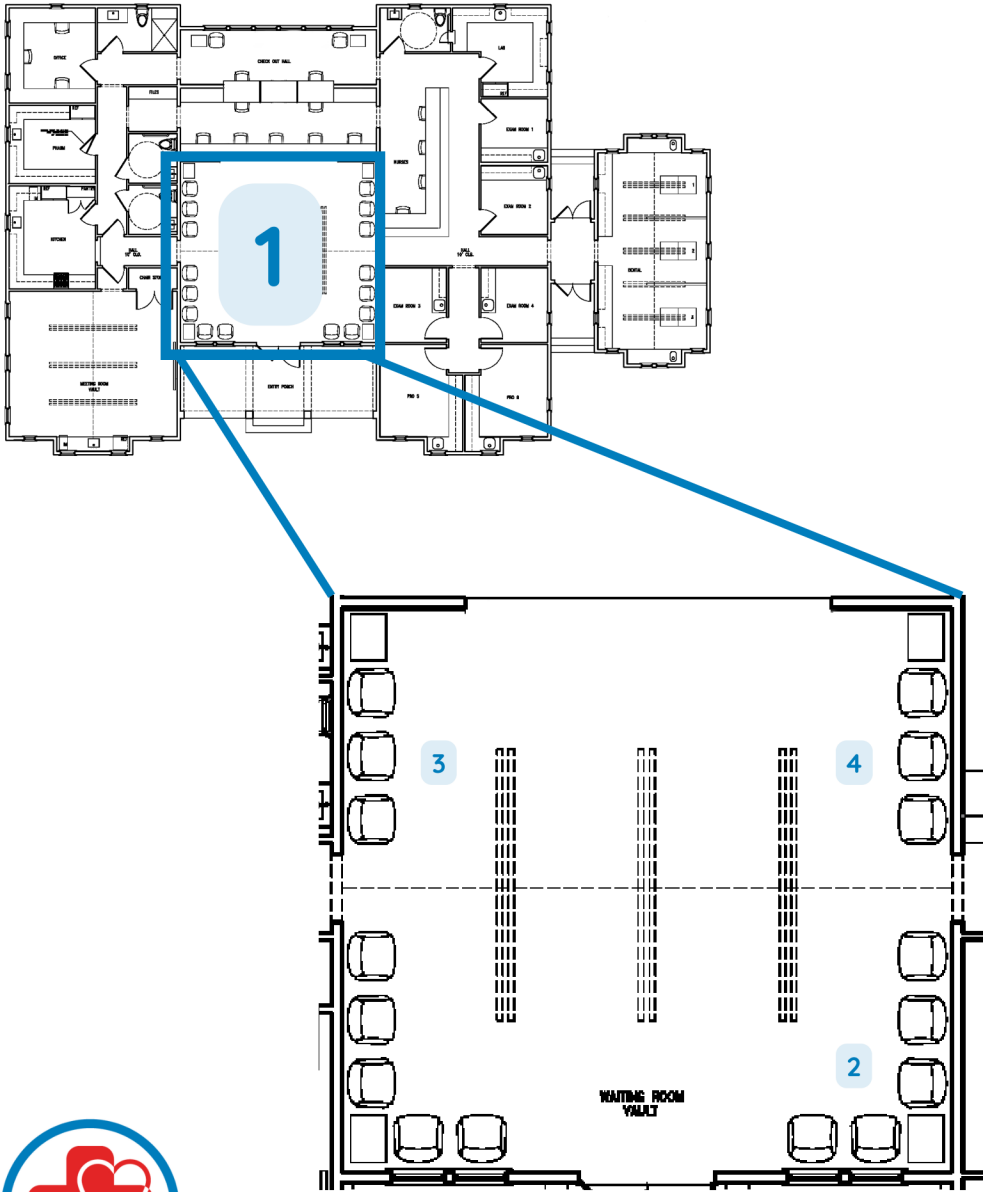
Volunteer Hub Area



1. Staff Desk x1 • \$5,000
2. Reception/Checkin Station • \$5,000
3. Reception/Checkin Station • \$5,000
4. Reception/Checkin Station • \$5,000
5. Provider Station • \$5,000
6. **SOLD** • Case Worker/Checkout Station 1 • \$5,000
7. Case Worker/Checkout Station 2 • \$5,000
8. Art Sponsor 1 [Checkout Wing] • \$10,000
9. Art Sponsor 2 [Reception] • \$10,000



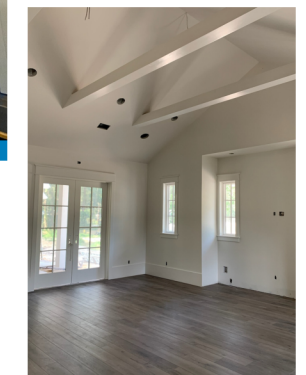
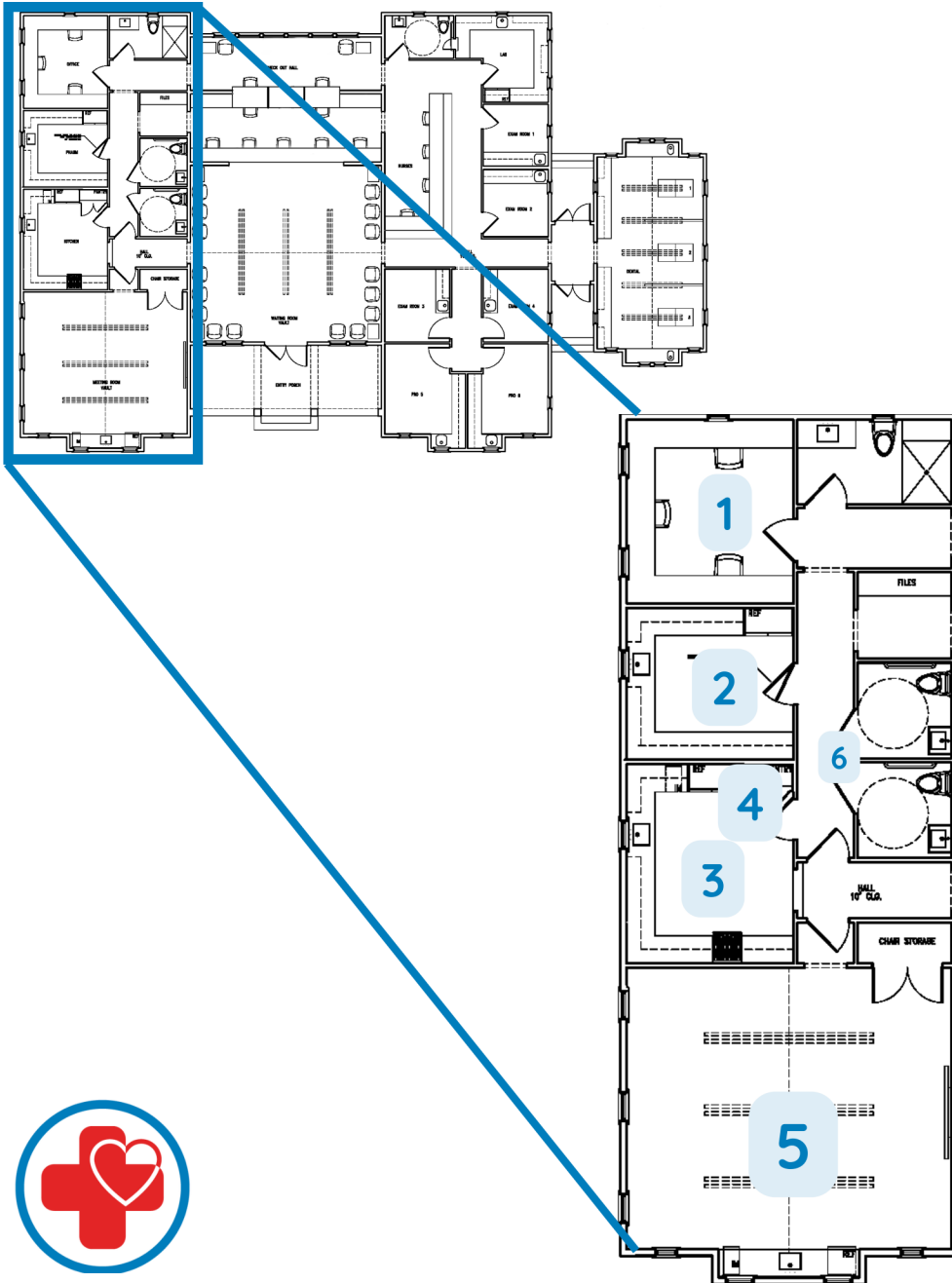
Education Welcome Center



- 1. Education Welcome Center • \$100,000
- 2. **SOLD** • Pediatric Educational Play Area • \$30,000
- 3. Adult Education Area 1 • \$15,000
- 4. Adult Education Area 2 • \$15,000
- 5. **SOLD** • Lobby Art Sponsor • \$25,000



South Wing



1. Director's Suite • \$50,000
2. Dispensary Room • \$50,000
3. Kitchen Equipment • \$75,000
4. **SOLD** • Pantry • \$50,000
5. **SOLD** • Meeting Room • \$100,000
6. Water Bottle Filling Station • \$3,000
7. Software x1 Year • \$5,000
8. Software x1 Year • \$5,000
9. Software x1 Year • \$5,000
10. Software x1 Year • \$5,000
11. Software x1 Year • \$5,000



Pavers · \$250



Thank You to Our Generous Sponsors



United Way
Emerald Coast

RADICALLY INCLUSIVE

Our desire is to be a guiding light for our patients on their journey to optimal wellness. Your contribution to this campaign supports a strategic local resource working to ensure a healthier future for all in Walton County and beyond.

POINT WASHINGTON MEDICAL CLINIC

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